

**Sam Schneiderman, Principal Broker
Greater Boston Home Team
617-469-4200**

Real Estate Qualifications

Since 1984, Sam Schneiderman has advised and assisted buyers, sellers, developers and lenders on over a billion dollars worth of property transactions. His goal is to have his clients profit from his experience and integrity. Clients have ranged from first time buyers to top athletes and corporations including:

Chase Home Mortgage	Wainright Bank
John Hancock Mortgage	Fleet Bank
Shawmut Bank	Freddie Mac*

*Freddie Mac (the nation's second largest mortgage holder) rated Sam's value estimates among the most accurate in the country.

Sam has been quoted in the **Boston Globe**, **Boston Herald** and the **Wall Street Journal** and provided data for the 2008 real estate edition of **Boston Magazine**. He has also contributed to articles in the **West Roxbury Transcript**. In 2009, he will be a "guest real estate blogger" on **Boston.com**, the city's most popular real estate blog, which is operated by the **Boston Globe**.

Sam has worked in Greater Boston real estate longer than 90% of the Realtors in America have been licensed.

He has a wealth of experience assisting clients with all types of real estate transactions including:

Residential purchases and sales	Foreclosures & pre-foreclosures
Property appraisals	Short sales & bank sales
1031 tax deferred exchanges	Distressed property
Condo conversions	Income property

In addition to earning a real estate Broker's License, over the course of his career Sam has completed hundreds of hours of real estate education and earned the following professional certifications, designations and licenses:

Licensed Real Estate Appraiser	ABR – Accredited Buyer's Agent
GSA – Graduate Senior Appraiser	CBR – Certified Buyer's Representative
SCA – Senior Certified Appraiser	C-CREC-Consumer Certified R.E. Consultant

Sam earned his real estate agent's license in 1984 after becoming interested in real estate investing. He began working for Century 21 Humphrey Associates in Needham and quickly became one of the top salespeople in the office. He went on to earn his broker's license in 1985.

In 1997, Sam developed his own unique real estate agency to insure that his clients always get the best deal. Free of the policies, quotas and restrictions that large corporate and franchise agencies place on their agents, Sam is able to work with a limited number of select clients at any one time and offer a higher level of loyalty and service to his clients. His entire agency will advocate and negotiate ONLY FOR YOU throughout your entire transaction with no exceptions. Since state regulations changed in 2005, there are only a few agencies in Massachusetts that guarantee that level of loyalty to their clients.

Sam was among the first agents in Greater Boston to practice Exclusive Buyer Agency & Exclusive Seller Agency. Over the years, he has served as President, Vice President and director of the Massachusetts Association of Buyer Agents. His input was requested by the state for changes to the "Mandatory Agency Disclosure" that is now required for every real estate transaction. Sam's understanding of buyer's needs not only makes him a great buyer's agent; it also benefits his seller clients. In 2007, his typical listing sold at 98.5% of list price in less than 45 days, while his typical buyers bought below market value.

Sam's strict policy of putting his clients first and working with a limited number of clients at one time has resulted in a loyal client base that refers over 98 percent of his new clients to him. Working with his own dedicated support staff, Sam's yearly sales volume is typically 2 1/2 to 3 times the volume of the average Realtor. Each year, approximately 1/3 of his business is repeat business and 2/3 of his business comes by referral from past clients and agents that are part of his nationwide network of top Realtors and relocation network.

Sam prefers to work closely with clients to create a relationship based on mutual honesty and trust. He truly enjoys the real estate business, where no two transactions are ever exactly the same. Because Sam and his team understand that each client's needs are unique, there is no single approach that suits all clients. As life-long residents of the Greater Boston area, Sam and his team work in most of the cities and towns in Greater Boston.

You bring your real estate goals and Sam will bring the experience to achieve them...profitably.

For more information on Sam's Greater Boston Home Team, visit www.GreaterBostonHomeTeam.com

To view some of the homes that Sam has listed and sold, please visit: www.ForSaleBySam.com

References are available upon request.